

REQUEST FOR QUOTE
RFQ #918581

IPF Landscape Services Traffic Signage Equipment

RFQ Timeline	
RFQ Issue Date:	January 16 th , 2026
Deadline for Respondent Questions to MSU:	January 23 rd , 2026
RFQ Response Due Date:	January 30th, 2026, 3:00 pm Eastern
Estimated Contract Award	February 6 th , 2026

RFQ Contact	
Name:	Anya Saarela
Unit:	MSU Procurement
Email:	saarelaa@msu.edu

DESCRIPTION: Michigan State University (the “**University**” or “**MSU**”) is soliciting quotes through this Request for Quote (“**RFQ**”) for the purpose of purchasing equipment to maintain traffic signage in-house. The requested goods and services are more thoroughly described under the Scope of Quote Section of this RFQ. Firms intending to respond to this RFQ are referred to herein as a “**Respondent**” or “**Supplier**.”

QUOTE INSTRUCTIONS

- QUOTE PREPARATION.** The University recommends reading all RFQ materials prior to preparing a quote, particularly these Quote Instructions. Respondents must follow these Quote Instructions and provide a complete response to the items indicated in the table below. References and links to websites or external sources may not be used in lieu of providing the information requested in the RFQ within the quote. Include the Respondent's company name in the header of all documents submitted with your quote.

Document	Description	Response Instructions
Cover Page	Provides RFQ title and number, important dates, and contact information for MSU	Informational
Quote Instructions	Provides RFQ instructions to Respondents	Informational
Respondent Information Sheet	Company and Contact Information, and Experience	Respondent must complete and submit by quote deadline
Scope of Quote	Describes the goods and/or services sought by MSU under this RFQ	Respondent must complete and submit by quote deadline
Pricing	Pricing for goods and services sought by the University through this RFQ	Respondent must complete and submit by quote deadline
Standard Terms and Conditions	Provides legal terms for a contract awarded through this RFQ, and is available at https://upl.msu.edu/procurement/supplier-resources/terms-conditions/index.html	Deemed accepted by Respondent unless information required in Section 8, Terms and Conditions is submitted by quote deadline

- EXPECTED RFQ TIMELINE.**

Activity	Date
Issue RFQ	January 16 th , 2026
Deadline for Respondent Questions to MSU	January 23 rd , 2026
RFQ Response Due	January 30th, 2026, 3:00 pm Eastern
Estimated Contract Award	February 6 th , 2026

- CONTACT INFORMATION FOR THE UNIVERSITY.** The sole point of contact for the University concerning this RFQ is listed on the Cover Page. Contacting any other University personnel, agent, consultant, or representative about this RFQ may result in Respondent disqualification.
- QUESTIONS.** Respondent questions about this RFQ must be submitted electronically by email to the contact listed on the cover page of this RFQ. In the interest of transparency, only written questions are accepted. Answers to all questions will be sent to Respondents via email. Submit questions by referencing the following: (i) Question Number, (ii) Document Name, (iii) Page Number, and (iv) Respondent Question. Please refer to Section 2 above for the deadline to submit questions.
- MODIFICATIONS.** The University may modify this RFQ at any time. Modifications will be sent via email. This is the only method by which the RFQ may be modified.
- DELIVERY OF QUOTE.** The Respondent must submit its quote, all attachments, and any modifications or withdrawals electronically via email to the contact listed on the cover page of this RFQ. **The price quote should be saved separately from all other quote documents and should be sent as a separate**

attachment from the other quote documents. The Respondent should submit all documents in a modifiable (native) format (examples include, but are not limited to: Microsoft Word or Excel and Google Docs or Sheets). In addition to submitting documents in a modifiable format, the Respondent may also submit copies of documents in PDF. Respondent's failure to submit a quote as required may result in disqualification. The quote and attachments must be fully uploaded and submitted prior to the quote deadline. **Do not wait until the last minute to submit a quote.** The University **may not** allow a quote to be submitted after the quote deadline identified in the Cover Page, even if a portion of the quote was already submitted.

7. **EVALUATION PROCESS.** The University will convene a team of individuals from various Departments within MSU to evaluate each quote based on each Respondent's ability to provide the required services, taking into consideration the overall cost to the University. The University may require an oral presentation of the Respondent's quote; conduct interviews, research, reference checks, and background checks; and request additional price concessions at any point during the evaluation process. Provided that all minimum requirements have been satisfied, the RFQ Response with the lowest overall cost to MSU will be chosen.
8. **STANDARD TERMS AND CONDITIONS.** The University strongly encourages strict adherence to MSU's Standard Terms and Conditions for Goods and Services, both available at <https://upl.msu.edu/procurement/supplier-resources/terms-conditions/index.html>. The University reserves the right to deem a quote non-responsive for failure to accept the Standard Terms and Conditions. Nevertheless, the Respondent may submit proposed changes to the Standard Terms and Conditions in track changes (i.e., visible edits) with an explanation of the Respondent's need for each proposed change. Failure to include track changes with an explanation of the Respondent's need for the proposed change constitutes the Respondent's acceptance of the Standard Terms and Conditions. General statements, such as "the Respondent reserves the right to negotiate the terms and conditions," may be considered non-responsive.
9. **CLARIFICATION REQUEST.** The University reserves the right to issue a Clarification Request to a Respondent to clarify its quote if the University determines the quote is not clear. Failure to respond to a Clarification Request timely may be cause for disqualification.
10. **RESERVATIONS.** The University reserves the right to:
 - a. Disqualify a Respondent for failure to follow these instructions.
 - b. Discontinue the RFQ process at any time for any or no reason. The issuance of an RFQ, your preparation and submission of a quote, and the University's subsequent receipt and evaluation of your quote does not commit the University to award a contract to you or anyone, even if all the requirements in the RFQ are met.
 - c. Consider late quotes if: (i) no other quotes are received; (ii) no complete quotes are received; (iii) the University received complete quotes, but the quotes did not meet mandatory minimum requirements or technical criteria; or (iv) the award process fails to result in an award.
 - d. Consider an otherwise disqualified quote, if no other quotes are received.
 - e. Disqualify a quote based on: (i) information provided by the Respondent in response to this RFQ; or (ii) if it is determined that a Respondent purposely or willfully submitted false or misleading information in response to the RFQ.
 - f. Consider prior performance with the University in making its award decision.
 - g. Consider total-cost-of-ownership factors (e.g., transition and training costs) when evaluating quote pricing and in the final award.
 - h. Refuse to award a contract to any Respondent that has outstanding debt with the University or has a legal dispute with the University.
 - i. Require all Respondents to participate in a Best and Final Offer round of the RFQ.

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- j. Enter into negotiations with one or more Respondents on price, terms, technical requirements, or other deliverables.
 - k. Award multiple, optional-use contracts, or award by type of service or good.
 - l. Evaluate the quote outside the scope identified in **Section 7, Evaluation Process**, if the University receives only one quote.
 - m. Obtain and consider information from other sources concerning a Respondent, such as the Respondent's capability and performance under other contracts, the qualifications of any subcontractor identified in the Proposal, the Respondent's financial stability, past or pending litigation, and other publicly available information.
 - n. Utilize third parties to assist in the evaluation process, provided such parties are subject to confidentiality requirements.
- 11. AWARD RECOMMENDATION.** The contract will be awarded to the responsive and responsible Respondent who offers the lowest total cost to the University, as determined by the University. The University will email a **Notice of Award** to all Respondents. A Notice of Award does not constitute a contract, as the parties must reach final agreement on a signed contract before any services can be provided. The awarded Respondent is prohibited from partnering with losing bidders unless the RFQ specifically allows for such arrangement, and any violation of this prohibition may result in disqualification of the awarded Respondent.
- 12. GENERAL CONDITIONS.** The University will not be liable for any costs, expenses, or damages incurred by a Respondent participating in this solicitation. The Respondent agrees that its quote will be considered an offer to do business with the University in accordance with its quote, including the Master Service Agreement, and that its quote will be irrevocable and binding for a period of 180 calendar days from date of submission. If a contract is awarded to the Respondent, the University may, at its option, incorporate any part of the Respondent's quote into the contract. This RFQ is not an offer to enter into a contract. This RFQ may not provide a complete statement of the University's needs, or contain all matters upon which agreement must be reached. Quotes submitted via email are the University's property.
- 13. FREEDOM OF INFORMATION ACT.** Respondent acknowledges that any responses, materials, correspondence or documents provided to the University may be subject to the State of Michigan Freedom of Information Act ("FOIA"), Michigan Compiled Law 15.231 *et seq.*, and may be released to third parties in compliance with FOIA or any other law.

RESPONDENT INFORMATION SHEET

Please complete the following Information Sheet in the space provided:

Information Sought	Response
Contact Information	
Respondent's sole contact person during the RFQ process. Include name, title, address, email, and phone number.	
Person authorized to receive and sign a resulting contract. Include name, title, address, email, and phone number.	
Respondent Background Information	
Legal business name and address. Include business entity designation, e.g., sole proprietor, Inc., LLC, or LLP.	
What state was the company formed in?	
Main phone number	
Website address	
DUNS# AND/OR CCR# (if applicable):	
Number of years in business and number of employees	
Legal business name and address of parent company, if any	
Has your company (or any affiliates) been a party to litigation against Michigan State University? If the answer is yes, then state the date of initial filing, case name and court number, and jurisdiction.	
Experience	
Describe relevant experiences from the last 5 years supporting your ability to successfully manage a contract of similar size and scope for the services described in this RFQ.	
Experience 1	
Company name Contact name Contact role at time of project Contact phone Contact email	
1. Project name and description of the scope of the project 2. What role did your company play? 3. How is this project experience relevant to the subject of this RFQ?	
Start and end date (mm/yy – mm/yy)	
Status (completed, live, other – specify phase)	
Experience 2	
Company name Contact name Contact role at time of project Contact phone	

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Contact email	
1. Project name and description of the scope of the project 2. What role did your company play? 3. How is this project experience relevant to the subject of this RFQ?	
Start and end date (mm/yy – mm/yy)	
Status (completed, live, other – specify phase)	
Experience 3	
Company name Contact name Contact role at time of project Contact phone Contact email	
1. Project name and description of the scope of the project 2. What role did your company play? 3. How is this project experience relevant to the subject of this RFQ?	
Start and end date (mm/yy – mm/yy)	
Status (completed, live, other – specify phase)	

SCOPE OF QUOTE

Please address each of the sections below in a written response, which can be completed on a separate sheet (using the same section headings).

1. Background.

MSU IPF Landscape Services is requesting the following equipment:

- Mimaki UCJV330-160 UV-LED printer
- GFP 663TH 63" Top Heat Laminator
- AB0207 Colex Applicator Table 1754 (work area 65" x 16'5) with illuminated glass bed

Landscape Services is responsible for the installation, removal, maintenance and care of all roadway and pedestrian traffic signage on campus. We have identified the need to create these signs in-house as opposed to using the services of a local contractor. RFQ for the machines noted above (or similar brands) that can produce MDOT approved road signage. An all-inclusive annual contract price would be ideal for service and maintenance.

2. General Requirements

- a. The requested materials and quantities represent a good faith estimate of the types and quantities of materials required but does not guarantee a specific volume or quantity to be purchased.
- b. Actual quantities order will be as per the Purchase Order issued by MSU.
- c. All shipments shall be "Ship Collect" as per the shipping instructions of this RFQ.
 - i. Named Point of Destination shall be:
UNIVERSITY STORES
ANGELL BLDG
166 SERVICE RD
EAST LANSING, MICHIGAN 48824
- d. Quoted lead times should be from receipt of order from MSU.
 - i. Respondents must indicate delivery lead times in their response.

3. Supplier Preferences

- a. Preferences may be given to respondents who can demonstrate the following:
 - i. Michigan Based Business
 1. To be considered, respondent is to provide evidence of State of Incorporation and/or MI based operations.
- b. Preference may be given to respondents who can provide a shorter delivery lead time.

4. Required Items (Base Bid)

- a. Supplier shall provide to the University the specified equipment and services. All equipment shall be new net order.
 - i. Mimaki UCJV330-160 UV-LED printer
 - ii. GFP 663TH 63" Top Heat Laminator
 - iii. AB0207 Colex Applicator Table 1754 (work area 65" x 16'5) with illuminated glass bed
 - iv. Required Ink and Film
 - v. Installation and Training

5. Voluntary Alternatives

- a. In addition to (or if supplier is unable to provide) the items in Section 4, Supplier may propose a voluntary alternative for MSU's consideration.
 - i. If proposing a voluntary alternative, Supplier shall provide the following documentation as part of their response to this RFQ.
 - 1. Product Information Sheets
 - 2. Product Technical Specifications
- b. MSU will evaluate any proposed voluntary alternatives and determine, at MSU's sole discretion, if proposed alternatives are acceptable or if base bid items are to be procured.

6. Terms of Payment

- a. Invoice payment terms shall be 2.75% 10, NET 30 for date of receipt of invoice.
 - i. Failure to accept these payment terms may result in a respondent being deemed non-responsive.

7. Invoicing

- a. Invoice Submissions
 - i. Each invoice is to be billed on a separate sheet of paper.
 - ii. Each invoice must be billed within 30 days after the completion of the stated work.
 - iii. All invoices are to be emailed or mailed to MSU Accounts Payable. Do not mail or email invoices to Administration Building or MSU Client, they will not be paid and will delay receipt of payment.
 - iv. More information on MSU invoice submission requirements can be found at:
<https://upl.msu.edu/finance-analytics/accounts-payable/submitting-invoices/index.html>
- b. Invoice Requirements
 - i. Every invoice must show:
 - 1. Company Name
 - 2. University Purchase Order Number
 - 3. Itemized/Breakdown of costs being invoiced

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PRICING

Please include a Pricing quote as identified below on a separate sheet.

Base Bid Items

Equipment						
Item Number	Qty	UofM	Part Number	Description	Unit Price	Extended Price
1	1	EA	UCJV330-160 UV-LED	Mimaki UCJV330-160 UV-LED Printer		
2	1	EA	GFP 663TH 63"	GFP 663TH 63" Top Heat Laminator		
3	1	EA	AB0207	AB0207 Colex Applicator Table 1754 (work area 65" x 16'5) with illuminated glass bed		
4				Required Ink and film		
5				Installation and training costs		

Voluntary Alternatives

Equipment						
Item Number	Qty	UofM	Part Number	Description	Unit Price	Extended Price
1						
2						
3						
4						
5						

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Lead Time (from receipt of Purchase Order): _____

Supplier Acknowledges payment terms per this order shall be 2.75% 10 Days, Net 30 Days from receipt of invoice.

Supplier

Signature: _____

Name: _____

Title: _____

Date: _____