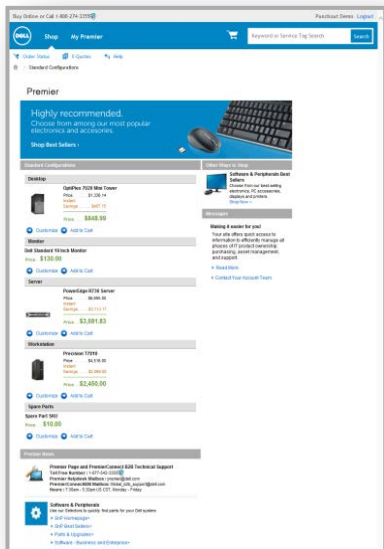


# Welcome to your Upgraded Dell Punchout Catalog

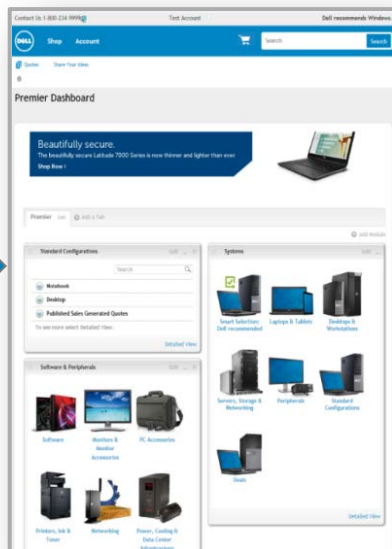


# What's Changing in your Dell Punchout Catalog?

## Current State



## New State\*



- Expanded access to Dell eQuotes and Sales Quotes
- Improved site navigation
- Display of shipping rates by delivery method
- Improved product and content search capabilities
- Increased scalability for future enhancements
- Enhanced site performance and stability

\*Catalog may look different based on specific features enabled in your Punchout catalog



# Expanded Access to Dell E-Quotes and Sales Quotes

The screenshot shows the Dell website's navigation bar with the Dell logo, 'Shop', 'Account', a shopping cart icon, and a search bar. Below the navigation bar, there are links for 'Quotes' and 'Share Your Ideas', and a breadcrumb trail 'Home > Your Products > Quotes'. The main content area is titled 'Quotes' and is divided into two columns. The left column is for 'eQuotes' and the right column is for 'Sales Quotes'. Each column has a search form with a text input field and a 'Find Quote' button. Callout boxes highlight the ability to enter an eQuote #, eQuote Name, or Saved By Email Address for eQuotes, and the ability to enter a Sales generated quote (Offline) within a Punchout session for Sales Quotes.

**Quotes**

Quotes

Share Your Ideas

Home > Your Products > Quotes

**eQuotes**

eQuotes are created directly in Premier by a user within your company or by a Dell Sales Agent

Search eQuote number, eQuote Name, Saved By or Nominated Buyer

(eQuote Number - 13 digits e.g. : 1012357874561)

**Find Quote**

**\*Estimated Pricing**

Pricing is subject to change until actual purchase

**Sales Quotes**

Sales Quotes are created and emailed to you by a Dell Sales Agent

Quote Number \* [Help](#)

e.g. 678923451 (9 digits) OR 11034576381.3 (13 digits with version)

Customer Number \*

Available on the Quote, omit leading zeroes when entering

**Find Quote**

Ability to enter an eQuote #, eQuote Name or Saved By Email Address

Ability to enter a Sales generated quote (Offline) within a Punchout session



# Expanded Access to Dell E-Quotes and Sales Quotes

## Results

All Nominated Buyers  All Saved By  All Dates

Select an Action   
Select an Action  
Purchase Selected  
Delete Selected

1 - 2 of 2

[Column Preferences](#)

10 items per page

<input type="checkbox"/>	eQuote Number	Name	Saved By <input type="button" value="v"/>	Saved On	Expires On <input type="button" value="v"/>	*Estimated SubTotal <input type="button" value="v"/>	*Estimated Total Price <input type="button" value="v"/>	Order Submitted
<input checked="" type="checkbox"/>	1018811451054	test 2	sk@dell.com	4/27/2015	7/26/2015	\$884.83	-	No
<input checked="" type="checkbox"/>	1018984988932	test	sk@dell.com	4/27/2015	7/26/2015	\$1,449.55	-	No

Ability to select up to

5

Quotes at a time and  
Add to Cart



# Improved Content

## Latitude 14 7000 Series Ultrabook™ (E7440)

### Thin, light, powerful and beautiful

★★★★★ Be the first to write a review

Starting Price ..... \$1,464.63

Total Savings ..... \$454.04

Price ..... **\$1,010.59**

OR as low as \$29.21 /month\*

[Learn More About Leasing](#)

Estimated Ship Date  
1/23/2015

[Customize](#)

A thin, high-performance laptop with an optional 14" touchscreen, Windows 7 Professional or Windows 8 Pro, 4th Gen Intel® Core™ processors and a lightweight carbon fiber design.

Overview

Tech Specs

Customer Reviews

### Windows 8 Pro.

#### Slim design, premium materials and wireless docking

Get down to business with an Ultrabook™ that features an optional 14" **touchscreen display** and a **beautiful design**.

The **thin (21 mm)** Latitude 14 has a starting weight of just 3.6 lb (1.63kg) with a 3-cell battery\* and comes standard with sleek, durable **aluminum**, soft-touch finishes and a **powder-coated base**.

Underneath the surface is a **Tri-metal™ chassis** designed to survive challenging physical environments and **MIL-STD-810G testing**.

Along with Windows 8 come optional **touchscreen capability** and a **carbon-fiber-backed display with edge-to-edge Corning® Gorilla® Glass NBT™**.



## Redesigned for quick product highlights & reviews



### Packed with performance

Low-voltage 4th Gen Intel® Core™ i5 and Intel® Core™ i7 processor options along with Windows 8 Pro allow you to work on big jobs with ease.

Windows 8 with optional touchscreen capability allows you to multitask with a swipe, tap or drag of your fingers.

Count on fast, reliable performance from your choice of SSD or Solid-State Hybrid Drives.

Collaborate effectively with an integrated HD webcam and microphone array.

A backlit keyboard lets you work in low-light environments while a swappable battery keeps you powered up on the go.

Improved product views,  
features, and specifications



# Shipping Rates by Delivery Method

## Secure Checkout

### eQuote Details

#### Delivery options

Delivery method	Shipping cost
<input type="radio"/> 2nd business day delivery	\$44.00
<input checked="" type="radio"/> no charge delivery	\$0.00
<input type="radio"/> Next business day delivery	\$59.00

#### Trade compliance

- \* Will you be exporting the products you order today outside of the United States of America?
- ☐ Yes, I intend to export
  - ☒ No, I will not be exporting

Ability to see shipping rates within punchout for upgrade delivery methods

# Want to learn more?

- **Test Environment:** If you would like a sneak preview of the changes, please work with your eProcurement Administrator and/or Provider to configure our demo/test environment within your procurement system. The testing credentials are as follows:

ERP/Procurement System	Protocol	Test Punchout Credentials
Ariba	cXML	<ul style="list-style-type: none"><li>➤ Test URL: <a href="https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument">https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument</a></li><li>➤ Test UserID: Demo1316441</li></ul>
Oracle	cXML	<ul style="list-style-type: none"><li>➤ Test URL: <a href="https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument">https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument</a></li><li>➤ Test UserID: DemoOracle1316441</li></ul>
SAP	OCI	<ul style="list-style-type: none"><li>➤ Test URL: <a href="https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument">https://b2bpreview.dell.com/invoke/B2BDirect.Entry/processDocument</a></li><li>➤ Test UserID: DemoOCI1316441</li></ul>

- **General questions:** email [PremierConnect@dell.com](mailto:PremierConnect@dell.com)
- **Technical assistance:** email [Global\\_B2B\\_Support@dell.com](mailto:Global_B2B_Support@dell.com)





The power to do more